

Cruise Train “Seven Stars in Kyushu”  
Dates: March 9<sup>th</sup> 2019 to February 29<sup>th</sup> 2020

1. Outline of product

I. The Cruise Train “Seven Stars in Kyushu” (“Seven Stars” below) cannot be sold as a train product on its own. The charter package is only sold including meals, accommodation at a ryokan (4D3N journey only), and excursions (sightseeing).

II. Seven Stars is sold in the two following forms:

- Sold to passengers directly by JR Kyushu.
- Sold as a charter to travel agents (domestic and international).

\*Please be aware that charters to travel agents are only for the entire train as a package.

2. Outline of sales for period (this is the first time for a 1 year sales period)

I. Period to be sold and number of charters available.

a) Spring to Summer route

Sales period	Route	Charters
March 9 <sup>th</sup> (Sat) 2019 to September 30 <sup>th</sup> (Sun) 2019	4D3N	12
	2D1N	9

b) Autumn to Winter route

Sales period	Route	Charters
October 1 <sup>st</sup> (Tue) 2019 to February 29 <sup>th</sup> (Sat) 2020	4D3N	4
	2D1N	6

\*Please see attached calendar for the specific dates available for chartering.

**Sales schedule for future chartering**

- The next period of sales is scheduled to be the period of: October 1<sup>st</sup> (Tue) 2019 to September 30<sup>th</sup> (Wed) 2020.
- These dates are scheduled to be sold from Spring 2019 (around March-April).

II. Contractual conditions

- Kyushu Railway Company shall prepare the charter unit on the dates on the calendar, and we shall sell these as charter products to the travel agents. The conditions are as attached.
- For the first time for this period the company will require a deposit from all travel companies in order to secure a charter product before completing the sales contract.
- The route of the train and bus, as well as the route schedule and times are set out in advance, and cannot be altered. Please be aware that there may be alterations to some parts of the route due to unforeseen circumstances.

3. How to apply for a charter of Seven Stars

- Apply using the official charter application form (as attached), by the **27<sup>th</sup> (Thu) of September 2018.**
- All applicants will be contacted by the **5<sup>th</sup> (Fri) of October 2018** with the results of their application. Please be aware that in the event of multiple applications, not all application preferences can be met.
- The contractual agreement for the above mentioned charter will be concluded once the travel agent has sent the deposit as requested by invoice by the deadline set by Kyushu Railway Company.

\* Deadline for charter deposit: **October 31<sup>st</sup> (Wed) 2018.**

**Outline of deposit system**

- The amount of the deposit shall be 5% of the minimum guaranteed amount of the wholesale price of the charter to be booked.
- If the deposit is not received by the stated deadline, there shall be no contract concluded between Kyushu Railway Company and the travel company for the charter, and the allocated charter shall be sold to other travel companies.
- After concluding the sales contract for the charter, the deposit received for booking shall become part of the wholesale price of the charter. Please note however that in the case that the charter is cancelled by the travel agent then this deposit shall become part of the cancellation fee amount. Furthermore, please note that this deposit shall not be refunded to the travel agent even in the event that the cancellation incurs no cancellation fees.

4. Wholesale price for Seven Stars unit (charter) sales

① **Peak season (Mar, Apr, May, Oct and Nov 2019)**

- If the final number of participants for each unit is 26 persons or less, the wholesale price shall be as follows (Minimum Guaranteed Amount).
- \* For 26 passengers or less: 4D3N journey: **19,550,000 yen**, 2D1N journey: **9,300,000 yen**.
- If the final number of participants for each unit is more than 26 persons, the wholesale price for in that case shall be as indicated in the table below.

Journey	Category	Participants	Wholesale Price
4D3N	1	26 people	19,550,000 yen
		27 people	20,290,000 yen
		28 people	20,990,000 yen
	2	29 people	21,630,000 yen
	3	30 people	22,360,000 yen

Journey	Category	Participants	Wholesale Price
2D1N	1	26 people	9,300,000 yen
		27 people	9,640,000 yen
		28 people	9,980,000 yen
	2	29 people	10,310,000 yen
	3	30 people	10,650,000 yen

\*The above prices include consumption tax.

② **Non-peak season (Jun, Jul, Aug, Sep and Dec 2019, & Jan, Feb 2020)**

- If the final number of participants for each unit is 26 persons or less (“Minimum Guaranteed Participants”), the wholesale price shall be as follows (the following amounts hereinafter referred to as the “Minimum Guaranteed Amount”). 4D3N journey: **18,250,000 yen**, 2D1N journey: **8,510,000 yen**.
- If the final number of participants for each unit is more than 26 persons, the wholesale price for

each number of participants shall be as indicated in the table below.

Journey	Category	Participants	Wholesale Price
4D3N	1	26 people	18,250,000 yen
		27 people	18,940,000 yen
		28 people	19,590,000 yen
	2	29 people	20,170,000 yen
	3	30 people	20,860,000 yen

Journey	Category	Participants	Wholesale Price
2D1N	1	26 people	8,510,000 yen
		27 people	8,820,000 yen
		28 people	9,140,000 yen
	2	29 people	9,440,000 yen
	3	30 people	9,750,000 yen

\*The above prices include consumption tax.

#### **Definition of above categories**

Category (1):

Suite used by 1 to 2 persons x 10 to 12 rooms, deluxe suite used by 1 to 3 persons x 2 rooms.

Category (2):

Suite used by 2 persons x 12 rooms, deluxe suite used by 2 persons x 1 room and deluxe suite used by 3 persons x 1 room.

Category (3):

Suite used by 2 persons x 12 rooms, deluxe suite used by 3 persons x 2 rooms.

### **③ Other conditions**

#### **I. Passenger information**

- We ask for travel agents to collect information from passengers in order for us to ensure that they can enjoy their journey on Seven Stars. This information includes allergies, dietary restrictions, music requests (a song to be performed for them on the train).
- We ask for this information in advance (35 days in advance of departure), so please follow the guidelines as to what is required in advance.
- Please note that all information received regarding passengers will be treated with confidentiality.

#### **II. Sales brochures**

- The content of the excursions and events vary throughout the year with the seasons. In order to ensure accuracy we ask for travel agents to send us the drafts of all sales brochures for checking. We appreciate having a reasonable amount of time to allow for checking of the documents.
- Please note that at the time of concluding the contract that we would appreciate to receive the schedule for the printing and drafts of the sales brochures to be made for the charter.
- Kyushu Railway Company can provide photos to the travel company of the Seven Stars for use in sales brochures. Please see the attachment regarding the use of photos.

- Please contact us if anything is unclear in this document.

### Summary of Seven Stars in Kyushu charter product

#### 1. Outline of changes to the current period of sales

##### a) Main points of change

There are no major changes to the itinerary (such as changes in the route or operating times). However from the 9<sup>th</sup> of March 2019 (4D3N journey), the Seven Stars will no longer visit Usajingu shrine for sightseeing on Tuesdays, and on Wednesdays, passengers will no longer visit the Bungo-Taketa area for sightseeing. Instead of these sightseeing plans passengers will be able to enjoy their time onboard the Seven Stars.

#### ① 4D3N journey outline:

This journey visits 5 out of the 7 prefectures in Kyushu; it visits Fukuoka, Kumamoto, Oita, Miyazaki and Kagoshima. The journey includes 2 nights onboard the train, and 1 night staying at a ryokan. The days of operation are Tuesday departure, returning on Friday (from and to Hakata Sta.).

- Day 1: Optional craft experience (Kunisaki Shichitoui rush). Passengers will no longer visit Usajingu Shrine.
- Day 2: Passengers will no longer visit Aso Takeda for sightseeing. All guests will continue to stay the night at a ryokan in Yufuin (one of Yufuin Tama no yu, Kamenoi Bessou, or Sansou Murata).
- Day 3: The contents of Miyazaki sightseeing will depend on the season. For those who decide to stay onboard instead, they can participate in a wooden Kumiko craft experience.
- Day 4: On the Hisatsu line, passengers can enjoy famed views including one of the three most famous train views in Japan, and ride on some very famous tracks in Kyushu featuring Switch backs and loops.

#### Route itinerary

#### 4D3N journey

Day	Itinerary	Accom
Day 1	<p>* Please assemble at Kinsei Lounge at Hakata Station by <b>10:30am</b> at the latest (Open from 10:00am)</p> <p><b>Hakata (11:20 ETD)</b></p> <p>*Lunch is onboard, and is freshly made sushi from the famous Yamanaka.</p> <p><b>Mojiko (13:00 ETA/ 14:30 ETD)</b></p> <p>Optional activities:</p> <p>1) Mojiko tour (approx. 45 mins) *Passengers who participate in the tour will enjoy sightseeing at Mojiko, where the Western influences in history can be seen.</p> <p>2) Tea time onboard</p> <p><b>Yanagigaura (16:00 ETA)</b></p> <p>Optional activities:</p>	on train

	<p>1) Stay on train (tea time and Kunisaki Shichitōi craftwork experience).  <b>Beppu (18:10 ETA)</b>            *Dinner is onboard, and is French cuisine.  <b>Oita (22:30 ETD) to Aso.</b> From Oita, the train travels on the Hohi line towards Aso.  <b>Aso (00:40 ETA)</b>            *The train stays at Aso until the next morning.</p>	
Day 2	<p><b>Optional:</b> early morning bus tour (approx. 60 mins).  <b>Breakfast:</b> At restaurant "Kasei" (built especially on the platform), guests will be served with fresh vegetables produced in Aso (run by Olmo Coppia).  <b>Aso (10:00 ETD)</b>            Tea time onboard.  <b>Oita (12:30 ETA)</b>            *Lunch onboard; Japanese cuisine from Hosun, using ingredients from Oita.  <b>Yufuin (14:30 ETA)</b>            Upon arrival guests take taxis to their ryokan to check in.            An optional guided walk called "Yukurie" is available (approx. 1 hour).</p>	At ryokan
Day 3	<p><b>Depart ryokans (09:30 ETD) to Beppu by bus.</b>  <b>Beppu (11:00 ETA) – re-board Seven Stars</b>            *Board the train and ride towards Miyazaki on the Nippo line.            *Lunch is onboard, and is a unique rice dish "Ureshino" from Wakaeya.  <b>Kadokawa (14:15 ETA)</b>  <b>Optional activities:</b>            Miyazaki sightseeing OR Stay on the train (enjoy tea time)            *Dinner is onboard, and is Satsuma-French cuisine from Manor House Shimadu Shigetomisoh, using ingredients from Kyushu.  <b>Kagoshima-Chuo (23:15 ETA)</b>            *The train stays at Kagoshima-Chuo until the next morning.</p>	on train
Day 4	<p><b>Kagoshima-Chuo (04:40 ETD)</b>            The train travels on the Hisatsu line. Passengers can enjoy its famous switch-back run, a loop line, and one of the top 3 most scenic train views in Japan.            *Breakfast is onboard, and is from JR Kyushu food service, using mainly fresh vegetables.  <b>Hitoyoshi (09:20 ETA / 12:45 ETD)</b>            Optional activity – Hitoyoshi sight seeing            *Passengers who participate in the tour will enjoy sightseeing in National treasure Aoi-Aso Shrine.            *Lunch is onboard, and is served in Bento style, which consists of ingredients provided from the nature of Hitoyoshi-Kuma – from Hotel &amp; Ryokan Ayunosato.  <b>Farewell event on board</b>  <b>Hakata (17:30 ETA)</b></p>	-

## ② 2D1N journey outline:

This journey visits 4 out of the 7 prefectures in Kyushu; it visits Fukuoka, Saga, Nagasaki, and Oita. The journey includes 1 night onboard the train. The days of operation are Saturday departure, returning on Sunday (from and to Hakata Sta.).

- Day 1 : Guests visit Arita (Saga), which is famous for Japanese porcelain. Guests will visit a kiln/workshop which changes on a weekly basis.
- Day 2 : The train heads towards Yufuin via the Kyudai main line from Kurume. Guests are able to enjoy a specially prepared lunch onboard.

### Route itinerary

### 2D1N journey

Day	Itinerary	Accom
Day 1	<p><b>* Please assemble at Kinsei Lounge by 08:50am</b> (Open from 8:30am)</p> <p><b>Hakata (10:00 ETD)</b></p> <p>*Lunch is onboard, and is creative Japanese cuisine from JR Kyushu food service.</p> <p><b>Arita (13:20 ETA)</b></p> <p>Optional activities;</p> <p>(1) Arita sightseeing (sightseeing, then bus to Sasebo) OR (2) Stay on the train (ride from Arita to Sasebo)</p> <p><b>Sasebo (17:00 ETD)</b></p> <p>* on the Omura line, and the Nagasaki line</p> <p><b>Nagasaki (20:20 ETA / 23:30 ETD)</b></p> <p>*Dinner is onboard, and is French cuisine from Hotel New Nagasaki.</p> <p>*The train then travels from Nagasaki to Tosu on the Nagasaki line.</p>	on train
Day 2	<p><b>Tosu (01:45 ETA / 07:10 ETD)</b></p> <p>*Breakfast is onboard, and is Japanese cuisine from Shiratsugu.</p> <p><b>Bungo-mori (09:15 ETA / 10:50 ETD)</b></p> <p>Optional activities:</p> <p>Optional walk around the station - A walk around Bungo-mori train Garage - Heritage of Industrial Modernization.</p> <p><b>Yufuin (11:20 ETA / 14:40 ETD)</b></p> <p>Lunch is onboard, and is served in Bento style from Hosun.</p> <p><b>Farewell event</b></p> <p><b>Hakata (17:30 ETA)</b></p>	

I. Meeting time at departure point “Kinsei Lounge” (inside Hakata Station).

● Kinsei Lounge meeting times

- 4D3N journey : arrive at Kinsei Lounge by 10:30am (open from 10am)
- 2D1N journey : arrive at Kinsei Lounge by 08:50am (open from 08:30am)

Passengers assemble at Kinsei Lounge, and are served drinks and a welcome dessert.

Here, we ask them how they want to settle any onboard purchases (credit card or yen cash). After completion, there is a simple welcome event, involving a toast to the journey. Please ensure that the passengers arrive at the lounge by the above times.

II. Participant numbers

Category	Capacity	No. rooms	Max participants
Suite	2 people	12 rooms	24 persons
Deluxe Suite (A & B)	3 people	2 rooms	6 persons

- The Deluxe Suites can accommodate up to 3 guests(using a twin bed plus a sofa bed).
- There is one barrier free room on the train, Suite 301.
- There are two rooms on the train which can have the twin beds made into double beds, they are Deluxe Suite B and Suite 403.

IV. The Seven Stars product includes

- ① Fare, express charge, Green compartment charge and on-board services predetermined by JRQ for the entire distance of “Seven Stars in Kyushu” within the travel route designated by JRQ
- ② Fare for exclusive-use bus within the travel route (including out-of-service zones) designated by JRQ (including toll fees for expressways and turnpikes and parking fees)
- ③ The following meal fees within the travel route designated by JRQ
  - 3-night, 4-day journey: 3 breakfasts, 4 lunches, 3 dinners
  - 1-night, 2-day journey: 1 breakfast, 2 lunches and 1 dinner
- ④ Fees for touring within the travel route designated by JRQ (including admission fees, etc.)
- ⑤ Alcoholic beverages

However, this excludes some selected beverages. Please see below (v) “The product does not include” for details. For reference the following beverages are included: beer, Japanese sake, shochu, glass wine (white, red and sparkling), glass champagne, cocktails, whiskey, brandy, soft drinks.

\*Also included are a limited number of bottles of specially selected Japanese sake (Kitaya’s Daiginjyo Gokujo, Nabeshima’s Daiginjyo), as well as selected shochu (such as Moriizou 3yr), and Japanese whisky etc (available in limited amounts). Please be aware that some beverages may not be available depending on stock available.

- ⑥ Fees for use of services and applicable tax at the accommodation facilities designated by Kyushu Railway Company for the 3-night, 4-day journey only.  
Please see below for details of the facilities and rooms available.

**Suite Rooms:**

The following rooms at “Yufuin Tamanoyu”, “Kamenoi Bessou”, or “Sansou Murata”.

- Yufuin Tamanoyu: 4 rooms (Japanese and Western style rooms)
- Kamenoi Bessou: 4 rooms (Japanese style rooms).
- Sansou Murata: 2 rooms (①Annex Japanese and Western style rooms), 2 rooms (②Annex Japanese and Western style rooms).

**Deluxe Suite B:** Yufuin Tamanoyu: 1 room (Annex Japanese and Western style room).

**Deluxe Suite A:** Kamenoi Bessou : 1 room (Annex Japanese and Western style room).

- ⑦ For the Deluxe Suite passengers (car 7), the services of a designated crew member.  
(This service cannot be used by those passengers in the regular Suite rooms).
- ⑧ Fees for the use of and services at the exclusive Kinsei Lounge at JR Kyushu Hakata Station.
- ⑨ Seven Stars original itinerary  
JRQ will prepare original itineraries for all passengers, and e-mail a copy to the travel agent in advance. The original printed versions of these itineraries will be given to passengers on the first day of their itinerary at Kinsei Lounge.

v. The product does not include

- ① Expenses for accompanying guides (please see section regarding guides for applicable costs)
- ② Excess hand baggage charges (that accrue on that portion of baggage in excess in terms of designated weight, volume or number)
- ③ Expenses accrued in relation to each individual such as fees for cleaning, telephone, additional meals and beverages, etc. and accompanying tax service charges,
- ④ Medical expenses, etc. related to injury and illness,
- ⑤ Some selected alcoholic beverages (vintage wine and champagne),
- ⑥ Expenses accrued as a result of additional preparations made for customers during the itinerary when necessary.
- ⑦ Expenses accrued during the itinerary as a result of changes to the optional plans.  
\*Any cancellations of the optional excursions made after the day before the journey may involve cancellation fees depending on the arrangement made for that excursion.

## 2. Expenses for accompanying guides

### I. Conditions

- A maximum of one tour guide can participate (excluding interpreter/guides).
- Please see conditions below for interpreters/guides.
- Please let us know at least 14 days before the date whether or not an interpreter/guide in addition to the tour guide will be participating.

### II. Applicable fares for tour guides

- There are three plans as below, depending on the meal options for the tour guides.

#### ■ 4D3N journey

【As of Oct 2015】

Plan:	Drinks and meals	Meals only	No meals
Price	125,000 yen (inc tax)	110,000 yen (inc tax)	55,000 yen (inc tax)
Meals	Breakfasts: 3 Lunches: 4 Dinners: 3 Including drinks.	Breakfasts: 3 Lunches: 4 Dinners: 3	Apart from the meals on Night 2 at the ryokan (dinner and breakfast), there are no other meals included in this plan.

\*Accommodation: Night 1 and Night 3: onboard train. Night 2: Ryokan (in Yufuin) \*tentative

#### ■ 2D1N journey

【As of Oct 2015】

Plan:	Drinks and meals	Meals only	No meals
Price	73,000 yen (including tax)	65,000 yen (including tax)	32,500 yen (including tax)
Meals	Breakfasts: 1 Lunches: 2 Dinners: 1 Including drinks	Breakfasts: 1 Lunches: 2 Dinners: 1	None

\*Accommodation: Night 1: onboard train.

Other conditions for both journeys:

- In the Drinks and meals plan, beverages (including those containing alcohol) are also included for the Seven Stars onboard portions.
- Accommodation on the Seven Stars shall be in one of the 4 crew rooms, which are shared with staff and crew of the Seven Stars. The rooms are separated by gender and accommodate up to 3 people each.

**【Crew room dimensions】**

	Crew room	(Reference) Seven Stars Suite room
Width	Around 2.1m <sup>2</sup>	Around 10m <sup>2</sup> to 21m <sup>2</sup>
Room type	Triple bunk bed	Twin bed
Facilities	Use of shared toilet and shower.	Private shower and toilet

Included in the tour guide product

- Fare and express charges for the entire distance of “Seven Stars in Kyushu” within the travel route designated by JRQ.
- Fees for touring within the travel route designated by JRQ (including admission fees, etc.)
- Fare for exclusive-use bus within the travel route (including out-of-service zones) designated by JRQ (including toll fees for expressways and turnpikes and parking fees)

Not included in the tour guide product

- Expenses for luggage postage etc, presents for guests (including the Seven Stars luggage tag).
- Costs for expenses such as the welcome drink and dessert service.
- Other expenses of a personal nature, as well as expenses to cover costs for treatment of illness or injury.

3. Conditions of participation for Interpreters/Guides (NEW)

- A maximum of one interpreter/guide can participate. However, they will be required to stay off the train (we will recommend which hotel and which station to leave the train).
- Additional staff wishing to accompany the tour as a guide or interpreter cannot participate.
- As with a tour guide, please inform us at least 14 days in advance of the date of departure if a interpreter/guide wishes to participate in the tour.

4. Fares for Interpreters/Guides (NEW)

① Depending on the meals to be served to the staff member, the fares are as below;

■ 4D3N journey

Plan:	Drinks and meals	Meals only	No meals
Price	155,000 yen (inc tax)	140,000 yen (inc tax)	85,000 yen (inc tax)

Meals	Breakfasts: 3 Lunches: 4 Dinners: 3 Including drinks.	Breakfasts:3 Lunches: 4 Dinners: 3	Apart from the meals on Night 2 at the ryokan (dinner and breakfast), there are no other meals included in this plan.
-------	--	--	---

\*Accommodation: Night 1 - 3: at designated ryokan/hotel.

\*Please note that meals are not included at the accommodation for nights 1 and 3.

#### ■ 2D1N journey

Plan:	Drinks and meals	Meals only	No meals
Price	83,000 yen (including tax)	75,000 yen (including tax)	42,500 yen (including tax)
Meals	Breakfasts: 1 Lunches: 2 Dinners: 1 Including drinks	Breakfasts: 1 Lunches: 2 Dinners: 1	None

\*Accommodation: Night 1: at designated ryokan/hotel.

\*Please note that meals are not included at the designated accommodation.

#### ② Included in the tour guide product

- Fare and express charges for the entire distance of “Seven Stars in Kyushu” within the travel route designated by JRQ.
- Fees for touring within the travel route designated by JRQ (including admission fees, etc.)
- Fare for exclusive-use bus within the travel route (including out-of-service zones) designated by JRQ (including toll fees for expressways and turnpikes and parking fees)
- Accommodation fees at designated ryokan or hotel.

#### Not included in the tour guide product

- Expenses for luggage postage etc, presents for guests (including the Seven Stars luggage tag).
- Costs for expenses such as the welcome drink and dessert service.
- Other expenses of a personal nature, as well as expenses to cover costs for treatment of illness or injury.
- Meal costs at the designated accommodation ryokan/hotel (except for night 2 of the 4 day 3 night journey).
- Costs for travelling from stations to designated accommodation ryokan/hotel.

#### 3. Individual Agreements Cancellation Fees and operation decision (charters)

- Please give us the decision whether or not to go ahead with the charter no later than 121 days before the departure date. If the travel company cancels Individual Agreements regarding such unit no later than 121 days before, counted from the day immediately preceding the first day of the Unit Schedule regarding such unit, no Individual Agreement cancellation fees shall be charged. Cancellation fees are applicable after this date, 121 days before the departure date.
- Even if the passenger number does not reach the minimum guaranteed participants, JRQ will not provide a refund of any kind for the difference in passenger numbers.
- The travel company shall deliver to JRQ in writing 14 days before the departure date at the latest, the final travel participant’s registry for each unit or room (the “Participants Registry,” the persons listed in the registry shall be the “Registry Listed Participants,” and the date JRQ receives this in writing

shall be the “Participants Confirmation Date.”

- If there is a cancellation or reduction in the final number of participants after the participants confirmation date, there shall be cancellation fees involved per person reduced.
- If the Registry Listed Participants regarding the unit or the room are to be replaced on and after the Participants Confirmation Date for each unit or each room, the travel company shall pay to JRQ a change of travelers fee of 10,000 yen (per person).

Cancellation date of the agreement	Cancellation fees
Retroactively to the first day of calculation, which is a day immediately preceding the first day of the Unit Schedule.	① Cancellation no later than 121 days before the first day of calculation. Free.
	② Cancellation during the period from 120 days to 21 days before the first day of calculation (excluding cases (3) through (7)). Wholesale price 10% of the (Minimum Guaranteed Amount).
	③ Cancellation during the period from 20 days to 15 days before the first day of calculation (excluding cases (4) through (7)). Wholesale price 20% of the (Minimum Guaranteed Amount).
	④ Cancellation during the period from 14 days to 2 days before the first day of calculation (excluding cases (5) through (7)). 30% of the (Minimum Guaranteed Amount).
	⑤ Cancellation on the day immediately preceding the first day of the Unit Schedule (excluding cases ⑥ and ⑦) 40% of the (Minimum Guaranteed Amount).
	⑥ Cancellation on the first day of the Unit Schedule (excluding case (⑦)). 50% of the (Minimum Guaranteed Amount).
	⑦ Cancellation after the commencement of the Unit Schedule. 100% of the (Minimum Guaranteed Amount).

Non participation cancellation fees

Changing of travelers is charged 10,000 yen (per person).

Period of arrival of the Participants Reduction Notice, etc.	Non-participation cancellation fees
--	-------------------------------------

(1) If the notice of the reduction in the total number of the Registry Listed Participants (the “Participants Reduction Notice”) reached JRQ during the period from the Participants Confirmation Date (14 days) to two (2) days prior to the first day of the calculation, which is a day immediately preceding the first date of the Unit Schedule (excluding cases (2) through (4)).	30% of the difference between the wholesale price calculated based on the total number of the Registry Listed Participants and the wholesale price calculated based on the total number of participants after the reduction pursuant to the Participants Reduction Notice regarding the Registry Listed Participants.
(2) If the Participants Reduction Notice reached JRQ on the day immediately preceding the first day of the Unit Schedule (excluding cases (3) and (4)).	40% of the difference between the wholesale price calculated based on the total number of the Registry Listed Participants and the wholesale price calculated based on the total number of participants after the reduction pursuant to the Participants Reduction Notice regarding the Registry Listed Participants.
(3) If the Participants Reduction Notice reached JRQ on the first day of the Unit Schedule (excluding case (4)).	50% of the difference between the wholesale price calculated based on the total number of the Registry Listed Participants and the wholesale price calculated based on the total number of participants after the reduction pursuant to the Participants Reduction Notice regarding the Registry Listed Participants.
(4) If the Participants Reduction Notice reached JRQ after the commencement of the Unit Schedule, or if the total number of the Final Participants was reduced from the total number of the Registry Listed Participants without the Participants Reduction Notice.	100% of the difference between the wholesale price calculated based on the total number of the Registry Listed Participants and the wholesale price calculated based on the number of the Final Participants.

#### 8. Information regarding the use of Seven Stars photographic images

\* Please note that the copyright of the images unless otherwise stated belongs with Kyushu Railway Company and Don Design Associates and are not for free use.

- (1). Users of photos: those involved in product development in travel agency
- (2). Purpose of use: for use in brochures and pamphlets for selling the Seven Stars as a travel product (print and web uses).
- (3). Applicable images: photos and illustrations of Seven Stars
- (4). Permissible uses (lengths of copyright)
  - Production of pamphlets and catalogues etc.
  - Television productions by your company to promote the product
  - Promotion on your company website or for digital pamphlets
  - For use in drafting documents (for drafting tour itineraries)
  - In other uses for promoting sales of Seven Stars in various forms (e.g., web and or video).
- (5). Period of use allowed
  - For the period that you will promote the product you are selling (i.e. specific charter).
- (6). Cautions in use of the images
  - Please note that we require all travel companies to send us a copy of the pamphlet containing the images so that we can check it for correctness. Please give us the production schedule in advance\* this will remain true for all future charter brochures.
  - Please use the image data as is, do not edit or modify the data in anyway (do not alter the color or modify the data, or the gradation).
  - Please contact us if you intend to alter the size of the photos you will use for the pamphlet/s.
  - Please do not distribute or sell the photo data to third parties.
  - Please do not use the photo data for personal use.
- (7). Other points
  - In agreement of the above points we will supply travel agents with photos for use in their pamphlets or websites. Please note that some photos are only available to be purchased due to copyright reasons.